

July 14, 2020

Neal Whitney
License Bureau Business Analyst
Administration Division
Montana Fish, Wildlife & Parks
1420 East Sixth Avenue, Helena, Montana, 59620

Dear Mr. Whitney:

On behalf of the Wild Sheep Foundation, please accept the attached completed 2021 proposal to market and sell on live auction one (1) 2021 Bighorn sheep permit on behalf of Montana Fish, Wildlife and Parks at our 45th Annual Convention in Reno, Nevada, January 14-16, 2021. Funds generated through the sale of this permit will be used to benefit bighorn sheep and other wildlife conservation, restoration, research and enhancement initiatives of Montana Fish, Wildlife and Parks.

Thank you for the opportunity to apply and please do not hesitate to call if I can be of further assistance. We look forward to supporting Montana's great wildlife heritage through the sale of this tag.

Sincerely,

Gray N. Thornton President & CEO

Enclosures

cc: Neal Whitney



July 14, 2020

Neal Whitney

Montana Department of Fish, Wildlife and Parks License Bureau 1420 East Sixth Ave. Helena, MT 59620-0701

Re: Proposal to market and sell on live auction one (1) 2021 Bighorn sheep tag on behalf of the Montana Department of Fish, Wildlife and Parks.

Dear Mr. Whitney:

Thank you for the opportunity to present the Wild Sheep Foundation's proposal to market and sell on live auction one (1) 2021 Bighorn sheep permit to benefit bighorn sheep and other wildlife conservation, restoration, research and enhancement initiatives of the Montana Department of Fish, Wildlife and Parks (MTFWP).

The Wild Sheep Foundation (WSF) is a 501(C)3 non-profit wildlife conservation organization whose mission is to enhance wild sheep populations, promote professional wildlife management, educate the public and youth on sustainable use and the conservation benefits of hunting while promoting the interests of the hunter and all stakeholders. WSF's Purpose is "Putting and Keeping Sheep on the Mountain®" and since forming in 1977, the foundation has raised and put on the ground more than \$135 million towards wild sheep conservation, research, habitat enhancement, reintroduction, education and advocacy programs supporting our mission and purpose. Most of these funds were the result of the auction sale of special permits and tags.

We appreciate the opportunity and are pleased to submit our proposal to continue this record of success by marketing and selling via live auction the 2021 Montana bighorn tag during our January 14-16, 2021 annual convention in Reno, Nevada.

WSF:

- Proposes to sell the Montana tag with WSF retaining of 10% of the final auction bid price. Ninety (90%) percent of the final auction bid price will be forwarded to MTFWP.
- Encourages non-credit card payments to avoid credit card processing fees but will charge an additional 3% convenience fee should the buyer(s) choose to purchase the tag(s) on credit cards.
- Will showcase the Montana tag in the Permit section of our quarterly *Wild Sheep*® magazine as well as on the Permit section of our website including streaming video.

- Will aggressively promote the tag to our membership and our extensive database of permit buyers throughout the sheep and mountain hunting community using our weekly eNewsletter, VOCUS, social media and other channels.
- Provides live streaming video on-line bidding should a prospective buyer want to bid on the Montana tag, but not be able to attend the event personally. Online buyers are pre-qualified and may bid live, while watching and hearing our evening auctions streaming live on our secure website.
- Will not bundle this tag with any outfitting services, taxidermy or other products or services.
- Will provide a complimentary booth to the MTFWP team to assist in the marketing of the tag during the convention.

To date, the Wild Sheep Foundation has generated and contributed more than \$135 million for wild sheep, mountain goats, and other mountain game conservation while benefiting other wildlife in Montana, North America and throughout the world. During the July 2018 to June 2019 fiscal year, WSF raised and directed more than \$6.1 million to state, provincial, and tribal agencies as well—as other mission programs, an increase of over \$500,000 in mission-funding from the prior year. A listing of our 2018-2019 program expenditures is attached as Appendix "A."

For the great state of Montana and her wildlife, on special license and tags alone, WSF has raised to date \$7,220,000 for the Montana bighorn, and \$118,500 for the Montana moose, and \$10,000 for the mountain goat tag for wildlife and habitat conservation in Montana. A summary of Montana tags sold to date is attached as Appendix "B" and a summary of WSF permit/tags sold to date is attached as Appendix "C."

WSF Annual Convention: The Premier Venue for Special License Sales

Since incorporation of the Foundation in 1977, WSF has held an annual convention and sporting exposition - "The Sheep Show®" as a means to raise funds for wild sheep, other wildlife and their critical habitat. WSF raised an incredible \$4.24 million in special permits and tags alone during our recent record-breaking Convention held January 16-18, 2020 at the Reno-Sparks Convention Center and Peppermill Resort, Spa & Casino in Reno, Nevada, including 11 new record bid prices for state, tribal and provincial tags. The good news, a total of \$919,000 more permit dollars went to state, provincial, tribal and country agency wild sheep and wildlife conservation over 2019, (A 28% INCREASE)! The ending bid price for the Montana bighorn tag was an incredible \$310,000! This was the second highest bid price of all the actions tags in 2020, and the 5th highest in Montana's 34- year auction history.

The WSF Convention Special Permit Auctions are a highlight of our annual event and are known throughout the North American and international hunting and conservation community for attracting the highest bids for special bighorn sheep tags as well as other big game species special licenses. The initial auction by FNAWS of the Wyoming Governor's Special Bighorn Sheep License in 1980 set a precedent in establishing a means of funding for state and provincial wildlife programs. Since then, most other states and provinces as well as tribal agencies have designated the Wild Sheep Foundation to market and sell their special big game tags. We have generated more revenue for these tags than any other wildlife conservation organization in the world!

Date, time and place of auction:

The 2021 auction for the Montana tag will be held at the WSF 45th Annual Convention January 14-16, 2021 at the Reno Sparks Convention Center and the Peppermill Resort, Spa, & Casino during the nightly banquets. These auctions will be in the Tuscany Ballroom at the Peppermill. All of our Live Auctions are conducted during our evening programs to not conflict with any other convention programs or events.

Estimated Attendance and Potential Market for License Bidders:

WSF recently enjoyed a significant membership increase and we currently have 8,100 members worldwide. We estimate convention attendance at 2,500+ fully registered Convention guests, as well as 6,000 – 8,000 additional attendees who will visit the exhibit hall. This year we boasted more accurate banquet counts than ever before, as well as higher revenue than previous shows. We also implemented a new "On-Arrival" system that streamlined our registration process, following our record breaking 2019 event.

WSF is a conservation organization dedicated to the enhancement of wild sheep and other wildlife populations worldwide. The demographics of the WSF membership consist of citizens throughout the world, but primarily from the United States and Canada. The majority of those who attend the auction are high net-worth individuals who believe in wild sheep conservation and have a deep interest in the promotion of professional wildlife management and the continuation of our North American wildlife comeback success. Many of these individuals attend our convention specifically for the purpose of buying the special licenses, tags and permits offered. Non-members who are interested in conservation efforts are also welcome to attend "The Sheep Show®" as membership in WSF is not required.

Proposed advertising and marketing strategy:

The Sheep Show® has become synonymous with special license, tag and permit auction sales. We feature the special licenses in a special Permit Section in our quarterly Wild Sheep® magazine and on our website where tags/permits are listed and agencies may showcase their tag(s) with photos and streaming video. Last year our site received tens of thousands of hits on the permit section alone. If selected to market and sell the Montana bighorn tag, we will invite MTFWP to forward video footage of wild sheep in the area and the conservation work accomplished through the sale of the Montana tag so we can showcase it on our site. Moving with the times, WSF has developed a substantial social media platform and aggressively promotes our auctions, events and activities through this exciting, growing and effective medium.

We will also provide MTFWP a complimentary booth in our exhibit hall to help promote the tag to convention guests and one (1) evening banquet ticket the night the Montana tag is auctioned so a representative can field any questions that may arise from the audience.

National Advertisement efforts include:

WSF uses the services of Outdoor Wire, VOCUS AP Wire, and other news services, and issues

numerous press releases before our annual convention with license, tag and permit information, specifically targeting potential buyers. Of course, our membership and prior buyers of special tags are *THE* prime target market and are regularly updated with the tags and licenses we have secured for sale at the convention through press releases and most critical, personal contact. Press releases will be sent before and after the convention to all major hunting publications, i.e., The Hunti⁴ng Report,

Peterson's Hunting, Outdoor Life, Sports Afield, The Huntin' Fool, Lone Star Outdoor News, American Hunter, as well as to major hunting web sites, blogs and forums. Major conservation organizations, including Safari Club International, Rocky Mountain Elk Foundation, Dallas Safari Club, Wild Turkey Federation and Mule Deer Foundation will also be sent press releases notifying them of the licenses and tags available.

WSF continues the effort to market the tag, before and after the auction itself. In addition, WSF continues to educate residents of sheep states and provinces and non-sheep states and provinces of how these licenses benefit their native wildlife. Each issue of WSF's *Wild Sheep*® magazine, produced and distributed quarterly, includes features highlighting the state, province and tribal wild sheep management programs special tag revenues benefit. WSF has found during its successful history of auctioning tags, that by placing emphasis on the contributions and accomplishments of these generous conservationists, the value of the special license is enhanced and maximum dollars are raised.

At the time of auction if there are any changes or additions to the auction write-up, MTFWP personnel will have an opportunity to briefly address the audience to address these changes. Slides and video presentations provided by MTFWP are highly recommended and most welcome. Immediately after our Convention, a press release will be issued to nationwide and worldwide media outlets informing the public of the Montana conservation efforts for wild sheep and other wildlife and the wild lands of Montana.

Thank you very much for your consideration. If we can be of further assistance, please do not hesitate to contact us at WSF HQ. WSF would be honored to auction the 2021 Montana bighorn tag at our 45th Annual Convention in Reno, Nevada, January 14-16, 2021.

We look forward to supporting Montana's great wildlife heritage through the sale of this tag.

Sincerely,

Gray N. Thornton

President & CEO

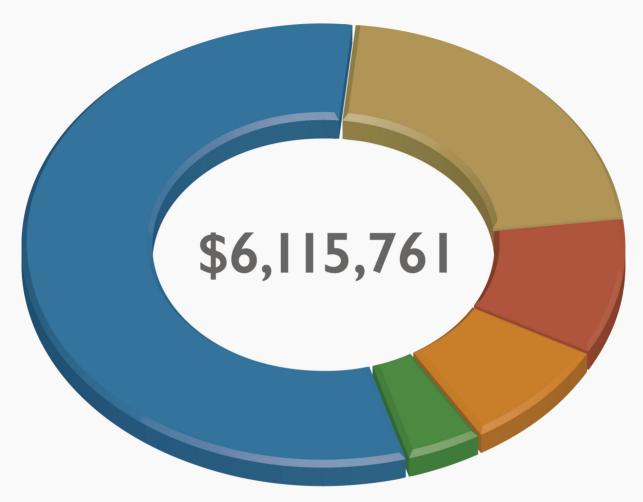
Kurt Alt, Conservation Director, Montana & International Programs

Just 2 Alt

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FISCAL YEAR 2018-19 MISSION PROGRAM FUNDING

JULY 1,2018 - JUNE 30, 2019





State, Provincial & Tribal Agency Conservation funding - **\$3,444,500**

Education, Advocacy & Other - \$1,310,318

Industry Support - \$601,913

Habitat, Restoration, Separation, Transplants, Management Plans & Research - **\$511,271**

International Conservation - \$247,759

STATE, PROVINCIAL & TRIBAL AGENCY CONSERVATION FUNDING

Alaska Department of Fish & Game	\$100,000
Alberta Ministry of Environment	\$247,000
Arizona Department of Fish & Game/AZ Antelope Foundation	\$309,000
British Columbia Ministry of Forest,	
Lands & Natural Resource Operations	\$200,000
California Department of Fish & Wildlife	
Carmen Island - Desert Sheep Program	
Chihuahua - DBHS Program	
Colorado Parks & Wildlife	\$154,000
Idaho Department of Fish & Game	
Kluane First Nation	
Montana Fish Wildlife & Parks	
Navajo Nation Fish & Wildlife	
Nebraska Game & Parks Commission	
Nevada Department of Wildlife	
New Mexico Department of Game & Fish	\$290,000
Oregon Department of Fish & Wildlife	
Sonora - DBHS Program	
Taos Pueblo Game & Fish Department	
Utah Division of Wildlife Resources	
Washington Department of Fish & Wildlife	
Wyoming Governor's Big Game License Coalition	
TOTAL	\$3,444,500

HABITAT, RESTORATION, SEPARATION, TRANSPLANTS, MANAGEMENT PLANS & RESEARCH

Cassiar Mountains Stone's Sheep Project, British Columbia	\$18,000
Charcoal Creek Land Acquisition, Nebraska	\$20,000
Chasm Bighorn Sheep Herd Test & Removal Project, BC	\$25,000
Cornwall Mtn/Willow Mtn Domestic Sheep Allotment Waiver, CO	\$25,000
Crooked Creek/Mahogany Butte Domestic Sheep Conversion, ID	\$30,000
Desert Bighorn Sheep Capture & Radio-Collaring, Sonora	\$15,000
Diet Analysis of Desert Bighorn Sheep Provisioning Young, NV	\$20,000
Ellis Creek Thinning/Prescribed Burning, BC	\$30,000
Fraternity of the Desert Bighorn Guzzler Project	\$2,000
Give A Lamb A Drink (GALAD) Campaign, CA	\$25,000
Howe Foundation Grant to Alaska Wild Sheep Foundation	\$12,500
Howe Foundation Grant to Utah Wild Sheep Foundation	\$12,500
Kyrgyzstan & Tajikistan Pathogen Assessment (Cornell University)	\$25,000
Mormon Mountains #1 Desert Bighorn Sheep Guzzler Rebuild, NV	\$28,000
Movi Surveillance in the Yukon Territory, Yukon	\$5,787
National Wild Horse & Burro Rangeland Management Coalition	\$200
Nevada Department of Wildlife - Helicopter Acquisition, NV	\$25,000
New Mexico WSF BHS Habitat Enhancement (Pacheco Ranch)	\$17,250
N.A. Pack Goat Association - WSF Collaborative Workshop	\$2,996
Petty Creek Ecosystem Management Prescribed Burn, Lolo NF, MT	\$5,000
Rancho La Guarida Desert Bighorn Sheep Water Development	\$25,000
Reproductive Success, Survival, Mortality of Bighorn Sheep, NE	\$4,000
Sierra El Alamo Desert Bighorn Sheep Water Development	\$25,000
State, Tribal and Provincial Agency Horn Plug Program	\$6,662
Summer Nutrition, Disease, or Predation BHS Study, NW WY	\$15,000
Support for CDFW/CA-WSF Additional Hunt Zone Proposal, CA	\$5,000
Teton Range BHS Expert Panel I.D. of Conservation Priorites	\$3,500
Thinhorn Summit Fund - G. Williams Dedicated Donation	\$10,000
U.S. Dept of Interior Big Game Highways/Collisions Workshop	\$4,000
Wild Horse & Burro Education/Conservation/Advocacy Films	\$46,000
WSF Professional Resource Advisory Board (PRAB)	\$17,876
Wild Sheep Society of BC - THS & BHS Enh Jurassic Classic	\$5,000
TOTAL \$	511,271

INDUSTRY SUPPORT

Alaska Professional Hunters Association	\$20,000
Boone & Crockett Club	\$25,000
BCTrappers Association - Furbearers Education	\$2,500
Bear Trust International Grant-Writing Sponsorship	\$9,287
Congressional Sportsman's Foundation	\$8,000
Guide/Outfitter Assoc. of BC - Wildlife Stewardship	\$10,000
New Mexico Council of Outfitters	\$6,563
Northern Guides & Outfitters - Ungulate Enhancement Program	\$10,000
Northwest Guides & Outfitters - Ungulate Enhancement Program	
Promotions - Industry Event Support	
Promotions - Misc, Merchandise Donations	\$6,459
State, Provincial, Tribal, G&O, & Industry Booths	\$84,000
SCI Foundation Beretta Conservation Leadership	\$5,000
Tahltan Guide Outfitters Association	\$5,000
Travel - Board (Allocated to Programs)	
Travel - Staff (Allocated to Programs)	
USA Shooting Team	\$29,800
WAFWA Summer 2018 Meeting Sponsor	\$4,500
WAFWA January 2019 Reno meetings	\$3,340
Wounded Warriors Outdoors Program Sponsorship	
Wyoming Outfitters & Guides Association	
Yukon Outfitters Association	\$10,000
	\$601,913
	+ - ,

EDUCATION, ADVOCACY & OTHER

I Campfire Campaign, Wild Sheep Society of British Columbia	\$9,000
2% for Conservation	\$20,000
Advertising - Mission & Education	\$69,601
Advertising - Social Media Education	\$8,236
Advertising - Television (USA & Canada)	\$49,000
Cystic Fibrosis Foundation	\$5,100
DS/BHS Separation Advocacy Initiative	
Educational Films/Videos	\$126,897
El Nino Children's Orphanage Grant	\$100,000
GOABCWho Cares? BC Campaign	\$21,125
Jack Creek Preserve Foundation Youth Camp	\$13,000
Life Member Scholarship	\$10,000
Membership Services & Education	
MidwayUSA Foundation - Shooting Programs	\$25,000
Montana Chapter of The Wildlife Society	\$500
National Bighorn Sheep Interpretive Center, Wyoming	\$10,000
Public Land Access Advocacy	\$22,500
The Wildlife Society Annual Conference Sponsorship, Nationwide	\$5,000
The Wildlife Society Bulletin Publication Charges	\$350
WSF C&A Summit XII (Las Vegas, NV - FDB)	\$73,32 I
WSF S.H.E.E.P.Youth Education Program	\$109,647
WSF/MidwayUSA Youth Wildlife Conservation Experience	\$57,623
TOTAL	81,310,318

INTERNATIONAL CONSERVATION

Conservation Force - International Wildlife Initiatives	\$20,000
Conservation Visions - Wild Harvest Initiative	\$100,000
International Union for the Conservation of Nature (IUCN) Suli	
- Central Asia Meeting	\$10,000
International Union for the Conservation of Nature (IUCN)	
Annual Dues	\$2,242
Kazakhstan Conservation Initiative	
Sonora, Mexico Desert Bighorn Sheep Conservation Roundtable	\$10,000
World Mountain Ungulate Conference, Bozeman, MT	\$3,000
TOTAL	\$247,759



Wild Sheep Foundation - Montana Auction Permit History 1986-2020 <u>Bighorn Sheep</u>

1986	\$ 79,000	0.00
1987	\$ 109,000	
1988	\$ 93,000	
1989	\$ 74,000	
1990	\$ 61,000	0.00
1991	\$ 80,000	
1992	\$ 88,000	0.00
1993	\$ 205,000	0.00
1994	\$ 310,000	0.00
1995	\$ 281,000	0.00
1996	\$ 220,000	0.00
1997	\$ 238,000	0.00
1998	\$ 300,000	0.00
1999	\$ 130,000	0.00
2000	\$ 95,000	0.00
2001	\$ 100,000	0.00
2002	\$ 90,000	0.00
2003	\$ 132,000	0.00
2004	\$ 160,000	0.00
2005	\$ 160,000	0.00
2006	\$ 115,000	0.00
2007	\$ 140,000	
2008	\$ 195,000	
2009	\$ 245,000	
2010	\$ 275,000	0.00
2011	\$ 290,000	
2012	\$ 300,000	
2013	\$ 480,000	
2014	\$ 320,000	
2015	\$ 320,000	
2016	\$ 305,000	
2017	\$ 305,000	
2018	\$ 335,000	
2019	\$ 280,000	
2020	\$ 310,000	
	\$7,220,000	0.00



1	<u>Moose</u>
1989	\$ 13,000.00
1992	\$ 9,000.00
1993	\$ 13,000.00
1994	\$ 9,000.00
1995	\$ 14,000.00
2005	\$ 15,000.00
2006	\$ 13,000.00
2007	\$ 20,000.00
2008	\$ 12,500.00
	\$ 118,500.00

Mountain Goat

1989 **\$ 10,000.00**

TOTAL \$7,348,500.00

Appendix C Wild Sheep Foundation Permit Revenue Summary 1980-2020

JURISDICTION - ENTITY	PERMIT PURCHASED	AMOUNT
Alaska	Dall's Sheep (1997-2020)	\$ 1,499,500.00
	Muskox (2014)	\$ 18,000.00
	Caribou (1998)	\$ 2,200.00
	Bear (20012-2016)	\$ 166,500.00
	Mountain Goat (2007)	\$ 3,500.00
	Bison (2008)	\$ 6,000.00
		\$ 1,529,200.00
Alberta	Bighorn Sheep (1995-2020)	\$ 4,451,000.00
	Elk (2007-2020)	\$ 338,500.00
	Mule Deer (2009-2020)	\$ 317,500.00
		\$ 5,107,000.00
Armendaris Ranch	Desert Bighorn Sheep (2013)	\$ 75,000.00
	Desert Bighorn Sheep-Youth (2013-2015)	\$ 105,000.00
		\$ 180,000.00
Arizona	Desert Bighorn Sheep (1984-2020)	\$ 5,792,000.00
	Pronghorn (2014-2020)	\$ 304,500.00
	Elk (2001)	\$ 100,000.00
		\$ 6,196,500.00
British Columbia	Bighorn Sheep (2000-2020)	\$ 3,315,500.00
	Elk (2003-2009)	\$ 206,000.00
		\$ 3,085,500.00
California	Desert Bighorn Sheep (1988-2020)	\$ 2,714,500.00
	Pronghorn (2000)	\$ 4,500.00
	Deer (2000-2004)	\$ 78,500.00
	Tule Elk (2000-2006)	\$ 70,500.00
		\$ 2,998,000.00

JURISDICTION - ENTITY	PERMIT PURCHASED	AMOUNT
Colorado	Bighorn Sheep (1989-2020)	\$ 2,255,500.00
	Mountain Goat (1989-2020)	\$ 270,650.00
	Elk (2001-2006)	\$ 62,000.00
	Moose (1996-2006)	\$ 184,050.00
		\$ 2,772,200.00
GS	GS - (1986)	\$ 47,500.00
Hualapai Nation	Bighorn Sheep (1986; 2010)	\$ 54,500.00
Idaho	Bighorn Sheep (1988-2020)	\$ 2,586,500.00
Mongolia Altai	Argali (2020)	\$ 290,000.00
Kluane Nation	Dall's Sheep (2006-2020)	\$ 2,150,000.00
Maine	Moose (1996-1997)	\$ 15,200.00
Montana	Bighorn Sheep (1986-2020)	\$ 7,220,000.00
	Moose (1989-2008)	\$ 118,500.00
	Mountain Goat (2009)	\$ 10,000.00
		\$ 7,348,500.00
Montana Blackfeet	Bighorn Sheep (2009-2011)	\$ 187,000.00
	Elk (2009-2012)	\$ 43,500.00
		\$ 230,500.00
Fort Belknap	Bighorn Sheep (2019)	\$ 125,000.00
Navajo Nation	Desert Bighorn Sheep (1995-2020)	\$ 1,088,000.00
Nebraska	Bighorn Sheep (1999-2019)	\$ 525,000.00
	Elk (2014-2020)	\$ 61,000.00
	Statewide (2010-2013)	\$ 11,250.00
		\$ 597,250.00
Nevada	Sheep (1984-2020)	\$ 2,939,500.00
	Pronghorn (1995)	\$ 8,250.00
		\$ 2,947,750.00

JURISDICTION - ENTITY	PERMIT PURCHASED	AMOUNT
New Mexico	Bighorn Sheep (1990-2020)	\$ 3,687,000.00
	Desert Bighorn Sheep (2013-2020)	\$ 1,567,500.00
	Enhancement (2012-2020)	\$ 615,000.00
		\$ 5,869,500.00
North Dakota	Bighorn Sheep (1986-1998)	\$ 409,500.00
Oregon	Bighorn Sheep (1992-2020)	\$ 3,062,500.00
	Deer (2002)	\$ 20,000.00
	Pronghorn (2016; 2020)	\$ 30,000.00
		\$ 3,112,500.00
Taos Pueblo - NM	Bighorn Sheep (2007-2020)	\$ 3,068,000.00
Texas	Desert Bighorn Sheep (1987-2018)	\$ 1,186,500.00
Utah	Sheep (Bighorn and Desert 1983-2020)	\$ 2,439,000.00
	Elk (2006)	\$ 11,500.00
	Moose (1995; 1999)	\$ 18,000.00
	Pronghorn (1995)	\$ 3,750.00
		\$ 2,472,250.00
Washington	Bighorn Sheep (1994-2020)	\$ 1,810,000.00
	Elk (1996-2006)	\$ 93,000.00
	Mountain Goat (2001-2002)	\$ 16,000.00
	Moose (1999)	\$ 5,500.00
	Deer (2005-2006)	\$ 15,000.00
		\$ 1,939,500.00
Wyoming	Bighorn sheep (1980-2020)	\$ 2,185,150.00
	Moose (1997-2020)	\$ 557,750.00
	Elk (1999-2017)	\$ 155,000.00
	Commissioners (2010-2020)	\$ 50,250.00
		\$ 2,978,150.00

JURISDICTION - ENTITY	PERMIT PURCHASED	A	MOUNT
Yukon	Dall's Sheep (1988)	\$	28,000.00
Mongolia Conservation	Altai Argali (2020)	\$	125,000.00
Tajikistan Conservation	Urial (2019-2020)	\$	130,000.00
Tajikistan Conservation	Marco Polo (2019-2020)	\$	330,000.00
Tajikistan Conservation	Bukharan Markhor (2019-2020)	\$	295,000.00
Tajikistan Conservation	Ibex (2019-2020)	\$	40,000.00
Total conservation permit* revenue		\$ 6	1,333,000.00
Total Mexico landowner tag** 1	revenue	\$ 1	0,128,000.00
Total Permit/Tag Revenue Sun	nmary	\$ 7	71,461,000.00

^{*} Conservation permits (state, provincial, territorial, tribal, First Nations, and central Asia)

^{**} Mexico landowner tags sold specifically for conservation of free-ranging wild sheep